



November 12, 2018

Jackson County, Solid Waste Department
401 Grindstaff Cove Road
Sylva, NC 28779

Attn: Chad Parker, Solid Waste Director

Chad,

I am writing you in response to Jackson County's Request for Proposal dated October 23, 2018. Curbside Management's sole business is recycling. We are pleased to offer you the following proposal.

PROPOSAL

Based on high side yellow sheet market prices (PPI) for October 2018, Curbside Management is proposing to compensate Jackson County the following for fiber delivered to our Material Recovery Facility located at 116 N. Woodfin Ave, Asheville, NC, 28804.

Fiber price	High side market price plus \$12.00/ton
Floor price	\$0.00/ton

Based on secondary materials market regional average pricing for November 2, 2018, Curbside Management is proposing to compensate Jackson County the following for combined recyclable containers delivered to our Material Recovery Facility located at 116 N. Woodfin Ave, Asheville, NC, 28804.

Co-mingled containers price	\$121.95/ton*
Floor price	\$ -10.00/ton

*In calculating the ACR (Average Commodity Revenue), Curbside Management would pay 50% of the value of any commodity with a positive index value.

If in the case of a negative index value, 100% of the cost would be deducted from the total value.

The ACR shall be calculated each month based on the weights received of each commodity from the County.

We appreciate the opportunity to provide recycling services to Jackson County. We have enjoyed working together in the past. If you have any questions, please do not hesitate to contact me.

Sincerely,

Barry Lawson, President

blawson@curbie.com

828. 252. 2532 PO Box 18722 Curbside Management, Inc.
116 N. Woodfin Ave. Asheville, NC 28814 FAX 828.251.2588

Chad Parker

From: Ron Moore <rmoore@amrecycling.com>
Sent: Monday, November 12, 2018 12:29 PM
To: Cnty -Jackson Chad Parker
Subject: Fwd: Jackson

>
> Good afternoon. I am at the SERDC conference in Charleston and will be out of the office today and tomorrow. I am having trouble with my laptop so I cannot send you a formal proposal until Wednesday. Here is the pricing we can offer for the new agreement term:

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> 1. Residential Fiber -American Recycling will pay to Jackson County \$30.00 per ton under the high PPW for Mix Paper (#2). November pricing for Mix Paper in the southeast is -\$10.00 per ton. Jackson County will be paid as follows:

>
> Residential Mix -\$10.00/ton (floor)

>
> A floor price of -\$10.00 per ton will be effect for the term of this agreement

>
> 2. Commingled Containers-American and Recycling will pay Jackson County 75% of the index -\$75.00 per ton. The index is based off of the current months prices for each of the grades. We assign percentages to each grade as it is represented in the loads by volume and multiply the percentage by the price. The index price for November is \$120.00 per ton. Jackson County's price for November 2018 would be:

>
> Commingled Containers ($\$120 * 75\% - \75)
> November price \$15.00/ton

>
> In no case will be Tip rate payment for Commingled Containers be any less than \$7.50 per ton

Please call me if you have any questions.

>
> Thanks,
>
> Ron Moore
> American Recycling of WNC
> 1291 Sand Hill Rd.
> Candler NC 28715
> O:(828)418-0777
> C:(828)707-8797
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