



**Axon Enterprise, Inc.**  
 17800 N 85th St.  
 Scottsdale, Arizona 85255  
 United States  
 VAT: 86-0741227  
 Domestic: (800) 978-2737  
 International: +1.800.978.2737

Q-358577-44537.758SM

Issued: 12/07/2021

Quote Expiration: 12/31/2021

EST Contract Start Date: 07/01/2022

Account Number: 314698

Payment Terms: N30

Delivery Method: Fedex - Ground

SHIP TO	BILL TO
Business;Delivery;Invoice-399 Grindstaff Cove Rd 399 Grindstaff Cove Rd Sylva, NC 28779-9358 USA	Jackson County Sherriff's Office - NC  399 Grindstaff Cove Rd Sylva, NC 28779-9358 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Shawn Montagna  Phone: Email: smontagna@axon.com Fax:	Phone: (828) 586-8901 Email: shqueen@jacksonnc.org Fax: (828) 631-1113

Program Length	60 Months
<b>TOTAL COST</b>	<b>\$299,520.00</b>
<b>ESTIMATED TOTAL W/ TAX</b>	<b>\$310,845.45</b>

Bundle Savings	\$70,008.96
Additional Savings	\$0.00
<b>TOTAL SAVINGS</b>	<b>\$70,008.96</b>

PAYMENT PLAN		
PLAN NAME	INVOICE DATE	AMOUNT DUE
Year 1	Jun, 2022	\$59,904.00
Year 2	Jun, 2023	\$59,904.00
Year 3	Jun, 2024	\$59,904.00
Year 4	Jun, 2025	\$59,904.00
Year 5	Jun, 2026	\$59,904.00

## Quote Details

<b>Bundle Summary</b>		
Item	Description	QTY
Fleet3A	Fleet 3 Advanced	24

<b>Bundle: Fleet 3 Advanced    Quantity: 24    Start: 7/1/2022    End: 6/30/2027    Total: 299520 USD</b>							
Category	Item	Description	QTY	List Unit Price	Tax	Net Unit Price	Total(USD)
Storage	80410	FLEET, EVIDENCE LICENSE, 1 CAMERA STORAGE, LICENSE	48	\$17.00	\$0.00	\$13.78	\$39,684.30
E.com License	80400	FLEET, VEHICLE LICENSE, LICENSE	24	\$20.00	\$0.00	\$16.21	\$23,343.71
ALPR License	80401	FLEET 3, ALPR LICENSE, 1 CAMERA, LICENSE	24	\$49.00	\$0.00	\$39.72	\$57,192.08
Respond License	80402	RESPOND DEVICE LICENSE - FLEET 3 - LICENSE	24	\$15.00	\$0.00	\$12.16	\$17,507.78
Camera Kit & Warranty	72036	FLEET 3 STANDARD 2 CAMERA KIT	24	\$2,405.00	\$3,274.92	\$1,949.36	\$46,784.68
SIM	72034	FLEET SIM INSERTION, VZW	24	\$15.00	\$20.43	\$12.16	\$291.80
Router	11634	CRADLEPOINT IBR900-1200M-B-NPS+5YR NETCLOUD	24	\$1,249.00	\$1,700.79	\$1,012.37	\$24,296.91
Router Antenna	71200	FLEET ANT, AIRGAIN, 5-IN-1, 2LTE, 2WIFI, 1GNSS, BL	24	\$249.00	\$339.07	\$201.83	\$4,843.82
Ethernet Cable	74110	FLEET ETHERNET CABLE, CAT6, 25 FT	24	\$25.00	\$34.04	\$20.26	\$486.33
Vehicle Installation	73391	FLEET 3 NEW INSTALLATION (PER VEHICLE)	24	\$1,200.00	\$1,634.06	\$972.65	\$23,343.71
Camera Refresh	72040	FLEET REFRESH, 2 CAMERA KIT	24	\$2,710.00	\$3,690.25	\$2,196.58	\$52,717.87
Cable Assembly	70117	AXON SIGNAL UNIT, CABLE ASSEMBLY	24	\$25.00	\$34.04	\$20.26	\$486.33
Other	80495	EXT WARRANTY, FLEET 3, 2 CAMERA KIT	24	\$8.96	\$597.85	\$7.26	\$8,540.68

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

# Standard Terms and Conditions

## Axon Enterprise Inc. Sales Terms and Conditions

### Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at [www.axon.com/legal/sales-terms-and-conditions](http://www.axon.com/legal/sales-terms-and-conditions)), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

### ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at [www.axon.com/legal/sales-terms-and-conditions](http://www.axon.com/legal/sales-terms-and-conditions)), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

### Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

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Signature

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Date Signed

12/7/2021