



To whom it may concern,

Over the last year Axon and the Jackson County Sheriff have been working together to discuss the procurement of a bundled program for public safety that includes new Tasers, Body Worn Cameras, and In Car Cameras.

As we get closer to the end of 2021, our sales team along with Axon management have agreed to offer a lucrative incentive to allow the Jackson County Sheriff to add on an additional 9 Detectives onto the current quoted program at no additional cost as long as this quote is officially signed before 12/30/2021

This incentive would include the addition of 10 Taser 7s on the Certification Plan as well as 10 more AB3 Body Worn Cameras, all covered under the same plan including storage/warranties/taser cartridge deliverables etc...

The total dollar savings on this incentive is \$125,400

We are excited to join forces here and explore the great possibilities that lie ahead with Jackson County. Sincerely,

Ted Megremis Shawn Montagna