



To whom it may concern,

Over the last year Axon and the Jackson County Sheriff have been working together to discuss the procurement of a bundled program for public safety that includes new Tasers, Body Worn Cameras, and In Car Cameras.

As we get closer to the end of 2021, our sales team along with Axon management have agreed to offer a lucrative incentive to allow the Jackson County Sheriff to add on an additional 9 Detectives onto the current quoted program at no additional cost as long as this quote is officially signed before 12/30/2021

This incentive would include the addition of 10 Taser 7s on the Certification Plan as well as 10 more AB3 Body Worn Cameras, all covered under the same plan including storage/warranties/taser cartridge deliverables etc...

The total dollar savings on this incentive is \$125,400

We are excited to join forces here and explore the great possibilities that lie ahead with Jackson County. Sincerely,

Ted Megremis Shawn Montagna

Jackson County Sheriff's Office



Sheriff Chip L. Hall

399 Grindstaff Cove Road
Sylva, NC 28779
www.sheriff.jacksonnc.org

Office (828) 586-8901
Fax (828) 631-1113

December 6, 2021

Heather Baker
Jackson County Attorney
401 Grindstaff Cove Road
Sylva, North Carolina 28779

Re: Exception to Bid

In our discussions regarding the Jackson County Sheriff's Office's program to implement body worn cameras and continue our current Taser program, I wanted to pass along some information about our current collaboration with Axon Enterprise Company (Axon). Axon, formerly known as Taser International Inc., has been a proven provider of equipment to the Jackson County Sheriff's Office since 2005. Since this time, the Sheriff's Office has purchased and used exclusively for all electroshock weapons products from only Taser (Axon). During this time valued training and certifications have been delivered to current employees. Additionally, over half of all new recruits to both the detention center and law enforcement divisions are solely trained in Taser products during their basic training schools. Continuing this relationship is paramount for training related issues. Further, standardizing the current line of electroshock weapons with the use of the Axon body camera and their evidence module (Evidence.com), will streamline the use of our current certifications and trainings. Standardization of Axon's quoted suite of products and services will enhance officer safety and increase accountability.

Shannon H. Queen, Major JCSO

A handwritten signature in blue ink that reads "Shannon H. Queen".



Axon Enterprise, Inc.
 17800 N 85th St.
 Scottsdale, Arizona 85255
 United States
 VAT: 86-0741227
 Domestic: (800) 978-2737
 International: +1.800.978.2737

Q-357798-44537.794SM

Issued: 12/07/2021

Quote Expiration: 12/31/2021

EST Contract Start Date: 02/01/2022

Account Number: 314698

Payment Terms: N30
 Delivery Method: Fedex - Ground

SHIP TO	BILL TO
Business;Delivery;Invoice-399 Grindstaff Cove Rd 399 Grindstaff Cove Rd Sylva, NC 28779-9358 USA	Jackson County Sherriff's Office - NC 399 Grindstaff Cove Rd Sylva, NC 28779-9358 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Shawn Montagna Phone: Email: smontagna@axon.com Fax:	Phone: (828) 586-8901 Email: shqueen@jacksonnc.org Fax: (828) 631-1113

Program Length	60 Months
TOTAL COST	\$910,930.90
ESTIMATED TOTAL W/ TAX	\$941,273.37

Bundle Savings	\$407,102.10
Additional Savings	\$125,400.01
TOTAL SAVINGS	\$532,502.11

PAYMENT PLAN			
PLAN NAME		INVOICE DATE	AMOUNT DUE
Year 1		Jan, 2022	\$133,783.69
Hardware 1		Jan, 2022	\$48,402.46
Year 2		Jan, 2023	\$133,783.69
Hardware 2		Jan, 2023	\$48,402.49
Year 3		Jan, 2024	\$133,783.69
Hardware 3		Jan, 2024	\$48,402.49
Year 4		Jan, 2025	\$133,783.69

Hardware 4	Jan, 2025	\$48,402.49
Year 5	Jan, 2026	\$133,783.69
Hardware 5	Jan, 2026	\$48,402.49

Quote Details

Bundle Summary		
Item	Description	QTY
OSP7+	2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	67
AB3C	AB3 Camera Bundle	77
AB3MBD	AB3 Multi Bay Dock Bundle	11
OSP7+	2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	10

Bundle: AB3 Camera Bundle Quantity: 77 Start: 2/1/2022 End: 1/31/2027 Total: 53823 USD							
Category	Item	Description	QTY	List Unit Price	Tax	Net Unit Price	Total(USD)
Camera	73202	AXON BODY 3 - NA10 - US - BLK - RAPIDLOCK	77	\$699.00	\$3,767.61	\$699.00	\$53,823.00
Spare Camera	73202	AXON BODY 3 - NA10 - US - BLK - RAPIDLOCK	2	\$0.00	\$0.00	\$0.00	\$0.00
Camera Mount	74028	WING CLIP MOUNT, AXON RAPIDLOCK	85	\$0.00	\$0.00	\$0.00	\$0.00
USB	11534	USB-C to USB-A CABLE FOR AB3 OR FLEX 2	85	\$0.00	\$0.00	\$0.00	\$0.00

Bundle: AB3 Multi Bay Dock Bundle Quantity: 11 Start: 2/1/2022 End: 1/31/2027 Total: 16927.9 USD							
Category	Item	Description	QTY	List Unit Price	Tax	Net Unit Price	Total(USD)
Dock	74210	AXON BODY 3 - 8 BAY DOCK	11	\$1,495.00	\$1,151.15	\$1,495.00	\$16,445.00
Power Cord	71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK	11	\$0.00	\$0.00	\$0.00	\$0.00
Wall Mount	70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	11	\$43.90	\$33.81	\$43.90	\$482.90

Bundle: 2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811) Quantity: 67 Start: 2/1/2022 End: 1/31/2027 Total: 840180.01 USD

Category	Item	Description	QTY	List Unit Price	Tax	Net Unit Price	Total(USD)
HALT Suit	20050	HOOK-AND-LOOP TRAINING (HALT) SUIT	1	\$750.00	\$37.20	\$531.36	\$531.36
Handle License	20248	TASER 7 EVIDENCE.COM LICENSE	67	\$5.00	\$0.00	\$3.54	\$14,240.48
Live Cartridges	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	201	\$38.00	\$378.80	\$26.92	\$5,411.38
Live Cartridges	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	201	\$38.00	\$378.80	\$26.92	\$5,411.38
Handles	20008	TASER 7 HANDLE, YLW, HIGH VISIBILITY (GREEN LASER), CLASS 3R	67	\$1,720.00	\$5,715.18	\$1,218.59	\$81,645.43
Inert Cartridges	22179	TASER 7 INERT CARTRIDGE, STANDOFF (3.5-DEGREE) NS	50	\$49.00	\$121.50	\$34.72	\$1,735.78
Inert Cartridges	22181	TASER 7 INERT CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	50	\$49.00	\$121.51	\$34.72	\$1,735.78
Admin License	20248	TASER 7 EVIDENCE.COM LICENSE	1	\$5.00	\$0.00	\$3.54	\$212.54
Taser 7 Target	80087	TASER 7 TARGET, CONDUCTIVE, PROFESSIONAL (RUGGEDIZED)	1	\$150.00	\$7.44	\$106.27	\$106.27
Spare Handles	20008	TASER 7 HANDLE, YLW, HIGH VISIBILITY (GREEN LASER), CLASS 3R	2	\$1,720.00	\$170.61	\$1,218.59	\$2,437.18
Taser 7 Target Frame	80090	TARGET FRAME, PROFESSIONAL, 27.5 IN. X 75 IN., TASER 7	1	\$75.00	\$3.72	\$53.14	\$53.14
Training Live Cartridges	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	134	\$38.00	\$252.53	\$26.92	\$3,607.59
Training Live Cartridges	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	134	\$38.00	\$252.53	\$26.92	\$3,607.59
Training Live Cartridges	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	134	\$38.00	\$252.53	\$26.92	\$3,607.59
Training Live Cartridges	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	134	\$38.00	\$252.53	\$26.92	\$3,607.59
Training Live Cartridges	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	134	\$38.00	\$252.53	\$26.92	\$3,607.59
Training Live Cartridges	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	134	\$38.00	\$252.53	\$26.92	\$3,607.59
Training Live Cartridges	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	134	\$38.00	\$252.53	\$26.92	\$3,607.59
Training Live Cartridges	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	134	\$38.00	\$252.53	\$26.92	\$3,607.59
Training Live Cartridges	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	134	\$38.00	\$252.53	\$26.92	\$3,607.59
Training Live Cartridges	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	134	\$38.00	\$252.53	\$26.92	\$3,607.59
Training Live Cartridges	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	134	\$38.00	\$252.53	\$26.92	\$3,607.59

		QUARTERS (12-DEGREE) NS					
Batteries	20018	TASER 7 BATTERY PACK, TACTICAL	80	\$86.00	\$341.20	\$60.93	\$4,874.35
Master Instructor Course Vouchers	20119	TASER 7 MASTER INSTRUCTOR SCHOOL VOUCHER	1	\$1,495.00	\$0.00	\$1,059.18	\$1,059.18
Master Instructor Course Vouchers	20119	TASER 7 MASTER INSTRUCTOR SCHOOL VOUCHER	1	\$1,495.00	\$0.00	\$1,059.18	\$1,059.18
Master Instructor Course Vouchers	20119	TASER 7 MASTER INSTRUCTOR SCHOOL VOUCHER	1	\$1,495.00	\$0.00	\$1,059.18	\$1,059.18
Master Instructor Course Vouchers	20119	TASER 7 MASTER INSTRUCTOR SCHOOL VOUCHER	1	\$1,495.00	\$0.00	\$1,059.18	\$1,059.18
Master Instructor Course Vouchers	20119	TASER 7 MASTER INSTRUCTOR SCHOOL VOUCHER	1	\$1,495.00	\$0.00	\$1,059.18	\$1,059.18
Training Halt Cartridges	22177	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, STANDOFF NS	134	\$38.00	\$252.53	\$26.92	\$3,607.59
Training Halt Cartridges	22177	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, STANDOFF NS	134	\$38.00	\$252.53	\$26.92	\$3,607.59
Training Halt Cartridges	22178	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, CLOSE QUART NS	134	\$38.00	\$252.53	\$26.92	\$3,607.59
Training Halt Cartridges	22178	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, CLOSE QUART NS	134	\$38.00	\$252.53	\$26.92	\$3,607.59
Instructor Course Vouchers	20120	TASER 7 INSTRUCTOR COURSE VOUCHER	1	\$375.00	\$0.00	\$265.68	\$265.68
Instructor Course Vouchers	20120	TASER 7 INSTRUCTOR COURSE VOUCHER	1	\$375.00	\$0.00	\$265.68	\$265.68
Instructor Course Vouchers	20120	TASER 7 INSTRUCTOR COURSE VOUCHER	1	\$375.00	\$0.00	\$265.68	\$265.68
Instructor Course Vouchers	20120	TASER 7 INSTRUCTOR COURSE VOUCHER	1	\$375.00	\$0.00	\$265.68	\$265.68
Instructor Course Vouchers	20120	TASER 7 INSTRUCTOR COURSE VOUCHER	1	\$375.00	\$0.00	\$265.68	\$265.68
Docks	74200	TASER 7 6-BAY DOCK AND CORE	1	\$1,500.00	\$74.39	\$1,062.72	\$1,062.72
Dock Mount	70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	1	\$43.90	\$2.18	\$31.10	\$31.10
Dock Power Cord	71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK	1	\$10.45	\$0.52	\$7.40	\$7.40
Duty Cartridge Replenishment Program	20246	TASER 7 DUTY CARTRIDGE REPLACEMENT LICENSE	67	\$2.50	\$498.42	\$1.77	\$7,120.24
E.com License	73746	PROFESSIONAL EVIDENCE.COM LICENSE (Formerly SKU 73746)	67	\$39.00	\$0.00	\$27.63	\$111,075.76
Device Storage	73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	67	\$24.00	\$0.00	\$17.00	\$68,354.32
A La Carte Storage	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	2010	\$0.40	\$0.00	\$0.28	\$34,177.16
Respond Plus	73680	RESPOND DEVICE PLUS LICENSE	67	\$19.00	\$0.00	\$13.46	\$54,113.83
Records	73681	AXON RECORDS FULL	67	\$29.00	\$0.00	\$20.55	\$82,594.80
Citizen	73618	CITIZEN FOR COMMUNITIES USER LICENSE	67	\$9.00	\$0.00	\$6.38	\$25,632.87
Redaction	73478	REDACTION ASSISTANT USER LICENSE	67	\$9.00	\$0.00	\$6.38	\$25,632.87

Auto Tagging	73682	AUTO TAGGING LICENSE	67	\$9.00	\$0.00	\$6.38	\$25,632.87
Performance	73739	PERFORMANCE LICENSE	67	\$9.00	\$0.00	\$6.38	\$25,632.87
3rd Party Video	11642	THIRD-PARTY VIDEO SUPPORT LICENSE	67	\$9.00	\$1,794.30	\$6.38	\$25,632.87
E.com Channel	80190	Evidence.com Channel Services	1	\$5,000.00	\$247.96	\$3,542.41	\$3,542.41
Auto Tagging Implementation	79999	AUTO TAGGING / PERFORMANCE IMPLEMENTATION SERVICE	1	\$0.00	\$0.00	\$0.00	\$0.00
Signal Sidearm Kit	75015	SIGNAL SIDEARM KIT	67	\$249.00	\$827.37	\$176.41	\$11,819.60
Signal Sidearm Batteries	71044	BATTERY, SIGNAL SIDEARM, CR2430 SINGLE PACK	134	\$1.00	\$6.65	\$0.71	\$94.94
Camera Warranty	80464	EXT WARRANTY, CAMERA (TAP)	67	\$11.67	\$2,326.61	\$8.27	\$33,237.29
Camera Refresh 1 with Spares	73309	AXON CAMERA REFRESH ONE	69	\$755.00	\$2,583.59	\$534.90	\$36,908.35
Camera Refresh 2 with Spares	73310	AXON CAMERA REFRESH TWO	69	\$790.00	\$2,703.36	\$559.70	\$38,619.34
Warranty	80465	EXT WARRANTY, MULTI-BAY DOCK (TAP)	9	\$21.00	\$562.39	\$14.88	\$8,034.18
Multi-bay Dock Refresh 1	73689	MULTI-BAY BWC DOCK 1ST REFRESH	9	\$1,610.00	\$718.61	\$1,140.66	\$10,265.90
Multi-bay Dock Refresh 2	73688	MULTI-BAY BWC DOCK 2ND REFRESH	9	\$1,685.00	\$752.09	\$1,193.79	\$10,744.13
Inactive Channel	80223	INACTIVE CHANNEL LICENSE	1	\$5,000.00	\$0.00	\$3,542.41	\$3,542.41
Spare Camera Warranty	80464	EXT WARRANTY, CAMERA (TAP)	2	\$11.67	\$69.45	\$8.27	\$992.16
Other	80395	EXT WARRANTY, TASER 7 HANDLE	67	\$6.25	\$1,017.60	\$4.43	\$14,537.16
Other	80395	EXT WARRANTY, TASER 7 HANDLE	2	\$6.25	\$30.37	\$4.43	\$433.95
Other	80374	EXT WARRANTY, TASER 7 BATTERY PACK	80	\$0.42	\$81.65	\$0.30	\$1,166.44
Other	80396	EXT WARRANTY, TASER 7 SIX BAY DOCK	1	\$6.25	\$15.19	\$4.43	\$216.97
Holsters	20160	TASER 7 HOLSTER - SAFARILAND, RH+CART CARRIER	67	\$80.00	\$265.82	\$56.68	\$3,797.46

Bundle: 2021 - OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811) Quantity: 10 Start: 2/1/2022 End: 1/31/2027 Total: 0 USD							
Category	Item	Description	QTY	List Unit Price	Tax	Net Unit Price	Total(USD)
Handle License	20248	TASER 7 EVIDENCE.COM LICENSE	10	\$5.00	\$0.00	\$0.00	\$0.00
Live Cartridges	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	30	\$38.00	\$0.00	\$0.00	\$0.00
Live Cartridges	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	30	\$38.00	\$0.00	\$0.00	\$0.00
Handles	20008	TASER 7 HANDLE, YLW, HIGH VISIBILITY (GREEN LASER), CLASS 3R	10	\$1,720.00	\$0.00	\$0.00	\$0.00
Admin License	20248	TASER 7 EVIDENCE.COM LICENSE	1	\$5.00	\$0.00	\$0.00	\$0.00
Training Live Cartridges	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	20	\$38.00	\$0.00	\$0.00	\$0.00
Training Live Cartridges	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	20	\$38.00	\$0.00	\$0.00	\$0.00
Training Live Cartridges	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-	20	\$38.00	\$0.00	\$0.00	\$0.00

		DEGREE) NS					
Training Live Cartridges	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	20	\$38.00	\$0.00	\$0.00	\$0.00
Training Live Cartridges	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	20	\$38.00	\$0.00	\$0.00	\$0.00
Training Live Cartridges	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	20	\$38.00	\$0.00	\$0.00	\$0.00
Training Live Cartridges	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	20	\$38.00	\$0.00	\$0.00	\$0.00
Training Live Cartridges	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	20	\$38.00	\$0.00	\$0.00	\$0.00
Training Live Cartridges	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	20	\$38.00	\$0.00	\$0.00	\$0.00
Training Live Cartridges	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	20	\$38.00	\$0.00	\$0.00	\$0.00
Batteries	20018	TASER 7 BATTERY PACK, TACTICAL	12	\$86.00	\$0.00	\$0.00	\$0.00
Training Halt Cartridges	22177	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, STANDOFF NS	20	\$38.00	\$0.00	\$0.00	\$0.00
Training Halt Cartridges	22177	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, STANDOFF NS	20	\$38.00	\$0.00	\$0.00	\$0.00
Training Halt Cartridges	22178	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, CLOSE QUART NS	20	\$38.00	\$0.00	\$0.00	\$0.00
Training Halt Cartridges	22178	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, CLOSE QUART NS	20	\$38.00	\$0.00	\$0.00	\$0.00
Duty Cartridge Replenishment Program	20246	TASER 7 DUTY CARTRIDGE REPLACEMENT LICENSE	10	\$2.50	\$0.00	\$0.00	\$0.00
Docks	74200	TASER 7 6-BAY DOCK AND CORE	1	\$1,500.00	\$0.00	\$0.00	\$0.00
Dock Mount	70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	1	\$43.90	\$0.00	\$0.00	\$0.00
Dock Power Cord	71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK	1	\$10.45	\$0.00	\$0.00	\$0.00
E.com License	73746	PROFESSIONAL EVIDENCE.COM LICENSE (Formerly SKU 73746)	10	\$39.00	\$0.00	\$0.00	\$0.00
Device Storage	73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	10	\$24.00	\$0.00	\$0.00	\$0.00
A La Carte Storage	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	300	\$0.40	\$0.00	\$0.00	\$0.00
Respond Plus	73680	RESPOND DEVICE PLUS LICENSE	10	\$19.00	\$0.00	\$0.00	\$0.00
Records	73681	AXON RECORDS FULL	10	\$29.00	\$0.00	\$0.00	\$0.00
Citizen	73618	CITIZEN FOR COMMUNITIES USER LICENSE	10	\$9.00	\$0.00	\$0.00	\$0.00
Redaction	73478	REDACTION ASSISTANT USER LICENSE	10	\$9.00	\$0.00	\$0.00	\$0.00
Auto Tagging	73682	AUTO TAGGING LICENSE	10	\$9.00	\$0.00	\$0.00	\$0.00

Performance	73739	PERFORMANCE LICENSE	10	\$9.00	\$0.00	\$0.00	\$0.00
3rd Party Video	11642	THIRD-PARTY VIDEO SUPPORT LICENSE	10	\$9.00	\$0.00	\$0.00	\$0.00
E.com Channel	80190	Evidence.com Channel Services	1	\$5,000.00	\$0.00	\$0.00	\$0.00
Signal Sidearm Kit	75015	SIGNAL SIDEARM KIT	10	\$249.00	\$0.00	\$0.00	\$0.00
Signal Sidearm Batteries	71044	BATTERY, SIGNAL SIDEARM, CR2430 SINGLE PACK	20	\$1.00	\$0.00	\$0.00	\$0.00
Camera Warranty	80464	EXT WARRANTY, CAMERA (TAP)	10	\$11.67	\$0.00	\$0.00	\$0.00
Camera Refresh 1 with Spares	73309	AXON CAMERA REFRESH ONE	10	\$755.00	\$0.00	\$0.00	\$0.00
Camera Refresh 2 with Spares	73310	AXON CAMERA REFRESH TWO	10	\$790.00	\$0.00	\$0.00	\$0.00
Warranty	80465	EXT WARRANTY, MULTI-BAY DOCK (TAP)	2	\$21.00	\$0.00	\$0.00	\$0.00
Multi-bay Dock Refresh 1	73689	MULTI-BAY BWC DOCK 1ST REFRESH	2	\$1,610.00	\$0.00	\$0.00	\$0.00
Multi-bay Dock Refresh 2	73688	MULTI-BAY BWC DOCK 2ND REFRESH	2	\$1,685.00	\$0.00	\$0.00	\$0.00
Inactive Channel	80223	INACTIVE CHANNEL LICENSE	1	\$5,000.00	\$0.00	\$0.00	\$0.00
Other	80395	EXT WARRANTY, TASER 7 HANDLE	10	\$6.25	\$0.00	\$0.00	\$0.00
Other	80374	EXT WARRANTY, TASER 7 BATTERY PACK	12	\$0.42	\$0.00	\$0.00	\$0.00
Other	80396	EXT WARRANTY, TASER 7 SIX BAY DOCK	1	\$6.25	\$0.00	\$0.00	\$0.00
Holsters	20161	TASER 7 HOLSTER - SAFARILAND, LH+CART CARRIER	10	\$80.00	\$0.00	\$0.00	\$0.00

INDIVIDUAL ITEMS

Category	Item	Description	QTY	List Price	Tax	Net Price	Total(USD)
Total:							0

Hardware

Requested Ship Date	Item	Description	QTY
01/01/2022	73202	AXON BODY 3 - NA10 - US - BLK - RAPIDLOCK	77
01/01/2022	20161	TASER 7 HOLSTER - SAFARILAND, LH+CART CARRIER	10
01/01/2022	20160	TASER 7 HOLSTER - SAFARILAND, RH+CART CARRIER	67
01/01/2022	80396	EXT WARRANTY, TASER 7 SIX BAY DOCK	1
01/01/2022	80374	EXT WARRANTY, TASER 7 BATTERY PACK	12
01/01/2022	80395	EXT WARRANTY, TASER 7 HANDLE	10
01/01/2022	80396	EXT WARRANTY, TASER 7 SIX BAY DOCK	1
01/01/2022	80374	EXT WARRANTY, TASER 7 BATTERY PACK	80
01/01/2022	80395	EXT WARRANTY, TASER 7 HANDLE	2
01/01/2022	80395	EXT WARRANTY, TASER 7 HANDLE	67
01/01/2022	80465	EXT WARRANTY, MULTI-BAY DOCK (TAP)	2

01/01/2022	80464	EXT WARRANTY, CAMERA (TAP)	10
01/01/2022	71044	BATTERY, SIGNAL SIDEARM, CR2430 SINGLE PACK	20
01/01/2022	75015	SIGNAL SIDEARM KIT	10
01/01/2022	71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK	1
01/01/2022	70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	1
01/01/2022	74200	TASER 7 6-BAY DOCK AND CORE	1
01/01/2022	22178	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, CLOSE QUART NS	20
01/01/2022	22177	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, STANDOFF NS	20
01/01/2022	20018	TASER 7 BATTERY PACK, TACTICAL	12
01/01/2022	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	20
01/01/2022	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	20
01/01/2022	20008	TASER 7 HANDLE, YLW, HIGH VISIBILITY (GREEN LASER), CLASS 3R	10
01/01/2022	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	30
01/01/2022	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	30
01/01/2022	80464	EXT WARRANTY, CAMERA (TAP)	2
01/01/2022	80465	EXT WARRANTY, MULTI-BAY DOCK (TAP)	9
01/01/2022	80464	EXT WARRANTY, CAMERA (TAP)	67
01/01/2022	71044	BATTERY, SIGNAL SIDEARM, CR2430 SINGLE PACK	134
01/01/2022	75015	SIGNAL SIDEARM KIT	67
01/01/2022	71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK	1
01/01/2022	70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	1
01/01/2022	74200	TASER 7 6-BAY DOCK AND CORE	1
01/01/2022	22178	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, CLOSE QUART NS	134
01/01/2022	22177	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, STANDOFF NS	134
01/01/2022	20018	TASER 7 BATTERY PACK, TACTICAL	80
01/01/2022	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	134
01/01/2022	73202	AXON BODY 3 - NA10 - US - BLK - RAPIDLOCK	2
01/01/2022	74028	WING CLIP MOUNT, AXON RAPIDLOCK	85
01/01/2022	11534	USB-C to USB-A CABLE FOR AB3 OR FLEX 2	85
01/01/2022	74210	AXON BODY 3 - 8 BAY DOCK	11
01/01/2022	71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK	11
01/01/2022	70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	11
01/01/2022	20050	HOOK-AND-LOOP TRAINING (HALT) SUIT	1
01/01/2022	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	201
01/01/2022	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	201
01/01/2022	20008	TASER 7 HANDLE, YLW, HIGH VISIBILITY (GREEN LASER), CLASS 3R	67
01/01/2022	22179	TASER 7 INERT CARTRIDGE, STANDOFF (3.5-DEGREE) NS	50
01/01/2022	22181	TASER 7 INERT CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	50
01/01/2022	80087	TASER 7 TARGET, CONDUCTIVE, PROFESSIONAL (RUGGEDIZED)	1
01/01/2022	20008	TASER 7 HANDLE, YLW, HIGH VISIBILITY (GREEN LASER), CLASS 3R	2

01/01/2022	80090	TARGET FRAME, PROFESSIONAL, 27.5 IN. X 75 IN., TASER 7	1
01/01/2022	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	134
01/01/2023	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	134
01/01/2023	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	134
01/01/2023	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	20
01/01/2023	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	20
01/01/2024	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	20
01/01/2024	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	20
01/01/2024	22177	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, STANDOFF NS	20
01/01/2024	22178	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, CLOSE QUART NS	20
01/01/2024	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	134
01/01/2024	22178	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, CLOSE QUART NS	134
01/01/2024	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	134
01/01/2024	22177	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, STANDOFF NS	134
01/01/2025	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	134
01/01/2025	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	20
01/01/2025	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	20
01/01/2025	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	134
01/01/2026	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	134
01/01/2026	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	20
01/01/2026	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	134
01/01/2026	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	20

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at www.axon.com/legal/sales-terms-and-conditions), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Signature

Date Signed

12/7/2021



Axon Enterprise, Inc.
 17800 N 85th St.
 Scottsdale, Arizona 85255
 United States
 VAT: 86-0741227
 Domestic: (800) 978-2737
 International: +1.800.978.2737

Q-358577-44537.758SM

Issued: 12/07/2021



Quote Expiration: 12/31/2021

EST Contract Start Date: 07/01/2022

Account Number: 314698

Payment Terms: N30
 Delivery Method: Fedex - Ground

SHIP TO	BILL TO
Business;Delivery;Invoice-399 Grindstaff Cove Rd 399 Grindstaff Cove Rd Sylva, NC 28779-9358 USA	Jackson County Sherriff's Office - NC 399 Grindstaff Cove Rd Sylva, NC 28779-9358 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Shawn Montagna Phone: Email: smontagna@axon.com Fax:	Phone: (828) 586-8901 Email: shqueen@jacksonnc.org Fax: (828) 631-1113

Program Length	60 Months
TOTAL COST	\$299,520.00
ESTIMATED TOTAL W/ TAX	\$310,845.45

Bundle Savings	\$70,008.96
Additional Savings	\$0.00
TOTAL SAVINGS	\$70,008.96

PAYMENT PLAN		
PLAN NAME	INVOICE DATE	AMOUNT DUE
Year 1	Jun, 2022	\$59,904.00
Year 2	Jun, 2023	\$59,904.00
Year 3	Jun, 2024	\$59,904.00
Year 4	Jun, 2025	\$59,904.00
Year 5	Jun, 2026	\$59,904.00

Quote Details

Bundle Summary		
Item	Description	QTY
Fleet3A	Fleet 3 Advanced	24

Bundle: Fleet 3 Advanced Quantity: 24 Start: 7/1/2022 End: 6/30/2027 Total: 299520 USD							
Category	Item	Description	QTY	List Unit Price	Tax	Net Unit Price	Total(USD)
Storage	80410	FLEET, EVIDENCE LICENSE, 1 CAMERA STORAGE, LICENSE	48	\$17.00	\$0.00	\$13.78	\$39,684.30
E.com License	80400	FLEET, VEHICLE LICENSE, LICENSE	24	\$20.00	\$0.00	\$16.21	\$23,343.71
ALPR License	80401	FLEET 3, ALPR LICENSE, 1 CAMERA, LICENSE	24	\$49.00	\$0.00	\$39.72	\$57,192.08
Respond License	80402	RESPOND DEVICE LICENSE - FLEET 3 - LICENSE	24	\$15.00	\$0.00	\$12.16	\$17,507.78
Camera Kit & Warranty	72036	FLEET 3 STANDARD 2 CAMERA KIT	24	\$2,405.00	\$3,274.92	\$1,949.36	\$46,784.68
SIM	72034	FLEET SIM INSERTION, VZW	24	\$15.00	\$20.43	\$12.16	\$291.80
Router	11634	CRADLEPOINT IBR900-1200M-B-NPS+5YR NETCLOUD	24	\$1,249.00	\$1,700.79	\$1,012.37	\$24,296.91
Router Antenna	71200	FLEET ANT, AIRGAIN, 5-IN-1, 2LTE, 2WIFI, 1GNSS, BL	24	\$249.00	\$339.07	\$201.83	\$4,843.82
Ethernet Cable	74110	FLEET ETHERNET CABLE, CAT6, 25 FT	24	\$25.00	\$34.04	\$20.26	\$486.33
Vehicle Installation	73391	FLEET 3 NEW INSTALLATION (PER VEHICLE)	24	\$1,200.00	\$1,634.06	\$972.65	\$23,343.71
Camera Refresh	72040	FLEET REFRESH, 2 CAMERA KIT	24	\$2,710.00	\$3,690.25	\$2,196.58	\$52,717.87
Cable Assembly	70117	AXON SIGNAL UNIT, CABLE ASSEMBLY	24	\$25.00	\$34.04	\$20.26	\$486.33
Other	80495	EXT WARRANTY, FLEET 3, 2 CAMERA KIT	24	\$8.96	\$597.85	\$7.26	\$8,540.68

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ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

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Signature

Date Signed

12/7/2021